

Press Release

RECARO Aircraft Seating reports 2020 financial results, maps out way forward

The global seating company endured unprecedented challenges in 2020, remains focused on a long-term strategy

Schwaebisch Hall, Germany, March 25, 2021 – Recaro Aircraft Seating (Recaro) reports its 2020 financials, which were significantly impacted by the COVID-19 pandemic. In order to find a way forward from the global crisis that left the commercial aviation industry in disarray, Recaro revamped its long-term approach and focused on customers and its global team members.

“We remain dedicated as we continue to expand our global footprint, working on new innovations and motivating our key capital, our employees, with our internal culture code of ‘We Are Recaro,’” said Dr. Mark Hiller, CEO and Shareholder at Recaro Aircraft Seating. “I am confident and optimistic that we will emerge stronger than ever from the current situation and continue driving comfort in the sky.”

Despite reporting double-digit growth rates over the past 10 years, Recaro earned 295 M€ in 2020, which was 60% less than the company’s 2019 revenue. The aircraft seating company currently employs 2,100 team members across its five sites around the world. Although the sites experienced headcount reductions by up to 30%, Recaro was able to reach a significant deal with its employees at its Schwaebisch Hall headquarters to secure their employment through mid-2023.

At the start of the crisis, Recaro leadership quickly jumped into action and made the necessary adjustments to support the company's internal and external goals for long-term success. Robust measures from the company's global efficiency program, Touch & Go, reduced costs by 18% across all sites and implemented 150 projects to support efficiency. Management teams contributed extra savings through salary cuts and the implementation of "short-time work" at the Schwaebisch Hall site also helped save resources.

Although there were many challenges in 2020, the lightest Recaro economy class seat to-date, the SL3710, took flight for the first time on TAP Air Portugal and KLM Royal Dutch Airlines. Recaro also earned positive feedback from its external customer survey and internal employee survey, and earned an award from Airbus for its in-service support.

It has already been a busy year for the family-owned business. Recaro has entered the regional jet market for the first time and announced KLM Cityhopper as its first regional jet customer and will be using a novel hybrid layout. Seats for the Indigo Partners award, the largest in Recaro history, take flight for the first time in March. Recaro is driving sustainability forward to contribute to the eco-efficiency of aviation as solution provider. The space2grow expansion projects in construction at Recaro headquarters remain on track: the customer service area, crash facility and flam lab are slated to open in fall 2021.

About Recaro Aircraft Seating

Recaro Aircraft Seating is a global supplier of premium aircraft seats for airlines and OEMs. The market leader in economy class seating is known for product innovation, award-winning customer service and "driving comfort in the sky." As Recaro expands its global footprint, the family-owned company remains committed to reliability, efficiency, sustainable practices and supporting employee growth. Headquartered in Schwaebisch Hall, Germany, Recaro has employed 2,100 people worldwide across its sites in China, Poland, South Africa and the United States, and earned €295 million in revenue in 2020. For



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more information, please visit [Home - RECARO Aircraft Seating \(recaro-as.com\)](http://www.recaro-as.com)

About Recaro Group

The Recaro Group comprises the independently operating divisions Recaro Aircraft Seating in Schwaebisch Hall and Recaro Gaming in Stuttgart as well as the Recaro Holding located in Stuttgart. The automotive seating business as well as the child seat and stroller business are operated by licensees. For more information, please visit www.recaro.com.

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