

Press Release

Recaro Aircraft Seating honors its best suppliers

Outstanding in terms of quality, on-time delivery and efficiency

QINGDAO, China – During its Global Supplier Conference on May 12, Recaro Aircraft Seating honored four of its suppliers for their outstanding achievements. The winners of the Supplier Awards are Ohnhäuser and Wipro. Franklin Products and Karl Berrang were the finalists. The event took place for the first time in Qingdao, the aircraft seat manufacturer Chinese site.

Close to 150 participants from all over the world took part in the 9th Global Supplier Conference, which was held under the “Supply Chain Globalization and the APAC Market” theme. They were given insight into Recaro Aircraft Seating’s current business developments and requirements. Within the framework of the event, the company selects the best suppliers from a group of its 100 most important partners every year. The award is based on ongoing assessments of quality, on-time delivery and efficiency.

This year, the Ohnhäuser company won the award for its expertise in the production of complex components in the production material category. The mid-sized German company manufactures mechanical components and functional modules, and is an established name in machine and plant design, in

vehicle construction as well as in the aviation and aerospace sectors. The Wipro company (Western India Products Limited), headquartered in Bangalore, received the award in the non-production material category. A decisive factor was the company's outstanding performance over the last 10 years in development services. Wipro is also known for the services it provides in IT consulting and system integration.

Two other companies were honored as finalists: Karl Berrang from Mannheim (Germany) for its broad product portfolio in the area of mechanical joining technology and for its outstanding performance. Franklin Products, an American company, was second finalist: the specialist in airline cushion and dress cover solutions was honored for its worldwide presence and flexibility.

"The Global Supplier Conference is a key part of our global supplier management," said Joachim Ley, Head of the Supply Chain at Recaro Aircraft Seating. "Recaro has been very successful for many years thanks to the high quality of its aircraft seats and strict compliance with agreed-on delivery dates. To achieve this, we need strong partners – pulling together with us as a team."

The Chinese production site in Qingdao was selected as a venue not only because of the conference's central theme – the Asia-Pacific Market. Recaro Aircraft Seating is also exceptionally successful in this market. To serve growing demand in the APAC region, Qingdao's capacities are being continuously expanded. At the same time, the doubling of production in 2016 and 2017 entails an increased demand for production parts.

"By strengthening our strategic purchasing market, we view the

procurement market globally to ensure that we can secure our competitiveness in the long term,” says Laurent Bersot, Head of Purchasing at Recaro Aircraft Seating. “Essentially, our purchasing strategy is aimed at purchasing parts that are required for local production locally and, if well suited, to qualify our partners as suppliers for our global production network. This strengthens both, us and our suppliers locally.”



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From top left: Honored suppliers at Recaro's Global Supplier Conference in Qingdao: Naveen Kumar (Wipro), Vinod Balakrishman (Wipro), M. Hirschbeck (Ohnhäuser), H. Rieger (Ohnhäuser), Alain Malosse (Franklin), Kerri Picard (Franklin), W. Roch (Berrang), A. Willms (Berrang)

First row from left: Irene Tan, General Manager Asia Pacific (Recaro Aircraft Seating), E. Hamilton (Franklin), Laura Karbach, Head of Strategic Purchasing, Regina Biemer, Commodity Purchasing, Tobias Schäfer, Commodity Purchasing, Alisa Zaulich, Commodity Purchasing, Laurent Bersot, Director Purchasing, (all Recaro Aircraft Seating) Yoshiyuki Iwasa (Franklin), A. Tang (Berrang), Dr. Mark Hiller, Chief Executive Officer and Shareholder at Recaro Aircraft Seating, Joachim Ley, Head of the Supply Chain at Recaro Aircraft Seating

Recaro Aircraft Seating is a global supplier of premium aircraft seats for the leading airlines worldwide. The company has over 2,200 employees, including more than 1,000 working in Germany. It operates plants in Germany, Poland, South Africa, the U.S. and China as well as service centers in Europe, the Americas, the Middle East, Asia, and Australia. Based in Schwaebisch Hall, Germany, Recaro Aircraft Seating generated sales of 452 million euros in 2016. The company ranks among the world's top three aircraft seat manufacturers.

Recaro Aircraft Seating is part of the Recaro Group, which includes the Recaro Holding based in Stuttgart, as well as the independently operating Recaro Child Safety division (child car seats) in Marktleugast, Germany.

The automotive seating business is operated by the licensee Recaro Automotive Seating.

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